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QUESTIONS TO ASK BEFORE CHOOSING AN FMO

QUESTION	OIG'S ANSWER	WHAT OTHERS SAY
1) What is your release policy?	We offer a free release. From Jan 3rd - Aug 15th. If you ever feel like it's not the right fit, you will be granted a release.	
2) Who pays my commissions?	Agent commission is vested and paid direct to you by the carrier. You own your book of business.	
3) What core services do you offer agents?	<ul style="list-style-type: none"> ✓ Monthly Agent/Broker Sales training ✓ Online Medicare Academy ✓ Agent back office support ✓ Agent portal with carrier resources ✓ Monthly blog articles and social posts ✓ Co-op marketing ✓ ✓ 	
4) How can you help us grow and expand?	We offers very competitive agency contract levels for all carriers. We are experienced in helping agents build and develop their own agencies. In addition to agency trainings, James offers personal Zoom meeting coaching calls.	
5) Do you provide co-op marketing support?	Yes! Free 500 piece mailing 3 or more contracts. Need flyers? We print them. Hosting an event or a direct mail campaign? We can co-op. Tell us about your marketing plan. We'll tell you how we can support you.	
6) Do you have references?	<p>Yes, if you'd like to know what it's like to work with us, please don't hesitate to contact any of our broker references below.</p> <p style="text-align: center;">Broker Agency Owners</p> <ul style="list-style-type: none"> ✓ Courtney Thomas - Phone: (804) 539-9454 Email: courtie.thomas@gmail.com ✓ Emmett Farmer - Phone: (773) 908-9425 Email: gettingcashback2@gmail.com ✓ Ameer Muhammad - Phone: (708) 945-3844 Email: amuhammad10@netscape.net ✓ Slawomir Peters - Email: petersfinancial@aim.com Phone: (773) 729-0871 ✓ Eric Slaughter - Email: erics@ciregroup.com Phone: (708) 205-8849 	
7) How much does it cost me to work with you?	Our services are provided at ZERO cost to you! We don't keep a percentage of your commission. We don't own your book of business. We won't charge you to use our quoting tool or help and support. IF you decide to contract with us.	

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